

FORSYTH COUNTY

BOARD OF COMMISSIONERS

MEETING DATE: JUNE 13, 2019

AGENDA ITEM NUMBER: 12

SUBJECT: RESOLUTION AWARDING CONTRACTS FOR NON-EMERGENCY MEDICAL TRANSPORTATION (NEMT) SERVICES (FORSYTH COUNTY DEPARTMENT OF SOCIAL SERVICES)

COUNTY MANAGER'S RECOMMENDATION OR COMMENTS: Recommend Approval

PROPOSAL SUMMARY

Proposals were received by the City/County Purchasing Department at 12:00 p.m., April 16, 2019, from eleven (11) vendors to provide non-emergency medical transportation services on behalf of the Forsyth County Department of Social Services (FCDSS). Proposals were evaluated and scored by six (6) FCDSS staff members for compliance with the Request for Proposal (RFP), ability to best meet service criteria, provider employee training, cost effectiveness within Forsyth County, cost effectiveness outside of Forsyth County, experience in providing these services, approval by the State of North Carolina as a NEMT provider in NCTRACKS or in the application/approval status, and financial resources as summarized below:

NAME OF VENDOR:	TOTAL VENDOR RATING
ARCHANGELS TRANSIT, INC.	101.03
PROVIDENCE TRANSPORTATION INC.	91.70
CAROLINA CUSTOM TRANSPORTATION, LLC	88.30
HERE '2 THERE VAN SERVICE, INC.	88.25
CONEXION GROUP, LLC	81.35
ITL SOLUTIONS	78.13
TRIAD SAFE CHOICE, INC.	70.50
CAPITAL TRANSIT	62.75
TRIAD FAMILY & CHILDREN'S SERVICES	47.63
JOE'S TAXI, INC.	33.90
WOLF & JACKSON GROUP HOME, INC.	9.23

While the evaluation of proposals was not based solely on price, price did have a major impact on the points awarded. Considering the extent of services required and staff's knowledge that no single vendor maintains the resources to be the sole provider, terms of the RFP stated the County's intentions to award multiple contracts for these services.

Archangels Transit, Inc., Providence Transportation Inc., Carolina Custom Transportation, LLC, and Here '2 There Van Service, Inc., were identified as having the best overall proposals to fulfill the requirements of the RFP. It is the recommendation of the County Manager, the Social Services Director, and the Purchasing Director that contracts to provide non-emergency medical transportation services, on behalf of the Forsyth County Department of Social Services, be awarded to Archangels Transit, Inc., Providence Transportation Inc., Carolina Custom Transportation, LLC, and Here '2 There Van Service, Inc., for an initial one-year term, from July 1, 2019, through June 30, 2020, with the right to extend each contract for four (4) additional one-year terms, subject to agreement by both parties and funds being available for this purpose.

SUMMARY OF INFORMATION:

Contract Amount: \$0 Contractors are paid directly by the NC Department of Health and Human Services

Contract average rate is \$27.75 per one-way trip for locations within Forsyth County and \$36.50 per one-way trips for surrounding Counties (Guilford, Davidson, and Davie).

100% FEDERAL Dollars

Contracts provide for non-emergency medical transportation to an estimated 700 eligible individuals and 63,000 one-way paratransit trips.

FCDSS staff determine Transportation Eligibility and verifies the trip billing. Approved trips are uploaded into NTRACKS by the Medicaid Transportation Coordinator and paid directly by the State. The Counties are required to maintain the contracts and ensure contract compliance but are no longer required to make payment to the transportation vendors.

CONTRACT PERIOD: July 1, 2019 – June 30, 2020

ATTACHMENTS: YES NO

SIGNATURE: J. Dudley Watts, Jr. /AMS **DATE:** June 10, 2019
COUNTY MANAGER

**RESOLUTION AWARDING CONTRACTS FOR NON-EMERGENCY
MEDICAL TRANSPORTATION (NEMT) SERVICES
(FORSYTH COUNTY DEPARTMENT OF SOCIAL SERVICES)**

WHEREAS Request for Proposals (RFP) were sent out on March 21, 2019, and proposals were received by the City/County Purchasing Department at 12:00 p.m., April 16, 2019, from eleven (11) vendors to provide non-emergency medical transportation services for Medicaid recipient trips to and from Medicaid covered medical appointments as authorized by FCDSS staff on behalf of the Forsyth County Department of Social Services (FCDSS);

WHEREAS proposals were evaluated and scored by six (6) FCDSS staff members for compliance with the Request for Proposal, ability to best meet service criteria, provider employee training, cost effectiveness within Forsyth County, cost effectiveness outside of Forsyth County, experience in providing these services, approval by the State of North Carolina as a NEMT provider in NCTRACKS or in the application/approval status, and financial resources as summarized below:

NAME OF VENDOR:	TOTAL VENDOR RATING
ARCHANGELS TRANSIT, INC.	101.03
PROVIDENCE TRANSPORTATION INC.	91.70
CAROLINA CUSTOM TRANSPORTATION, LLC	88.30
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JOE'S TAXI, INC.	33.90
WOLF & JACKSON GROUP HOME, INC.	9.23

WHEREAS Archangels Transit, Inc., Providence Transportation Inc., Carolina Custom Transportation, LLC, and Here '2 There Van Service, Inc., were identified as having the best overall proposals to fulfill the requirements of the RFP. FCDSS Staff are responsible to approve, monitor and evaluate trip billing. Authorized trips are uploaded into NCTRACKS by the Medicaid Transportation Coordinator and paid directly by the NC Department of Health and Human Services, however, per Medicaid Policy, counties are required to maintain the contracts, negotiate rates and ensure contract compliance. Contracts provide for non-emergency medical transportation to an estimated 700 eligible individuals and 63,000 one-way paratransit trips; and

WHEREAS it is the recommendation of the County Manager, the Social Services Director, and the Purchasing Director that contracts to provide non-emergency medical transportation services, on behalf of the Forsyth County Department of Social Services be awarded to Archangels Transit, Inc.,

Providence Transportation Inc., Carolina Custom Transportation, LLC, and Here '2 There Van Service, Inc., for an initial one year term, from July 1, 2019, through June 30, 2020, with the right to extend each contract for four (4) additional one-year terms, subject to agreement by both parties and funds being available for this purpose;

NOW, THEREFORE, BE IT RESOLVED, by the Forsyth County Board of Commissioners, that contracts to provide non-emergency medical transportation services, on behalf of the Forsyth County Department of Social Services, are hereby awarded to Archangels Transit, Inc., Providence Transportation Inc., Carolina Custom Transportation, LLC, and Here '2 There Van Service, Inc.; and all other proposals are hereby rejected.

BE IT FURTHER RESOLVED, that Forsyth County reserves the right to extend each of the contracts, for up to four additional one-year terms, provided that the parties to each contract are in agreement and funds are available for the purpose; and

BE IT FURTHER RESOLVED, that the County Manager and Clerk to the Board are hereby authorized to execute, on behalf of Forsyth County and its Department of Social Services, current and future fiscal years, contracts with Archangels Transit, Inc., Providence Transportation Inc., Carolina Custom Transportation, LLC, and Here '2 There Van Service, Inc., consistent with the terms of the RFP issued by the County, subject to a pre-audit certificate thereon by the County Chief Financial Officer, if applicable, and approval as to form and legality by the County Attorney.

Adopted this 13th day of June 2019.